
Resume (*In Brief*) – Wayne Bradshaw

STRICTLY CONFIDENTIAL

PERSONAL DETAILS

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Toowoomba South, QLD 4350

CONTACT DETAILS

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OTHER QUALIFICATIONS

Diploma of Business – Marketing (*In progress*)

Mini MBA – (AIM) Completed

General Auctioneers Licence - Current

EXTRA SKILLS

Word, Excel, PowerPoint, Outlook, Publisher

Following is a brief summary of my key strengths; these statements are supported by the key achievements listed within my resume.

- Excellent skills in the communication area gives me the ability to speak competently to people on a one to one basis or to a group, and to build a good rapport with people from all sectors of the community.
- Work equally well in a team environment or autonomously.
- An effective leader of people who shows direction while understanding other's needs.
- Sales and business management development skills, which include negotiation, strategic planning, networking, budgeting and forecasting, PR and marketing, which all, lead to the ability to "close" the sale.
- Broad understanding of International markets and requirements; Importation and Exports.
- Create, develop and maintain networks across various business sectors.
- Goal focussed and result orientated.

2007 – 2016 Chairman – RASQ Toowoomba - Dairy Section

2016 – Current Vice President – Royal Agricultural Society of Qld Toowoomba

1990 – Current Hon Council Steward, Committee Member & Announcer – RNA Brisbane - Dairy and Pig sections .

2007 - 2018 Announcer – Mack Truck Exhibit, Brisbane Truck Show
(Stand won Best Manufacturer's Exhibit 2007; 2009; 2013)

1995 – 2006 Co-founder, Inaugural Chairman - Pan Pacific Pork Expo Org Inc.

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2006 – 2010	Committee member - Pan Pacific Pork Expo
2004 – Current	Member of Various Industry Committees.
2013 - Current	Master of Ceremonies:- Bell Theatre Restaurant Co-Director Master of Ceremonies / Committee Mentor – Poultry Information Exchange / Australasia Milling Conference Announcer, Entertainer and Master of Ceremony at various industry, social and community functions.

Employment Summary

This is an employment history for use as background only, at no point should these companies be contacted regarding this history without prior authorisation from me.

Feb 05 - current	JEFO Australia Pty Ltd Managing Director (Founder)	Toowoomba, Qld
	JEFO Australia Pty Ltd markets and distributes key and unique feed additives for the pig, poultry and dairy industries in Australia and New Zealand.	
Mar 03–Feb 05	CCD Animal Health & Nutrition Sales Manager Qld, National Manager - Pigs	Toowoomba, Qld
	CCD Animal Health is a wholly owned subsidiary of Ridley Agri Products. The company sells a wide range of Animal Health and Nutritional products and additives to feedmills and livestock producers throughout Australia.	
Feb 01 - Jan 03	CEFN / Stockyard Industries Business Manager	
Aug 99 - Jan 01	Pig Research & Development Corporation Marketing Coordinator - National	Canberra. ACT
	PRDC was the research arm of the Australian Pig Industry it was funded 50% by the Australian Pig Industry and 50% by the Federal Government. The organisation was responsible for all research which was funded by the industry.	
Aug 93 – Jul 99	AusVac Pty Ltd State Manager – QLD & NSW	Brisbane. QLD
	AusVac was an Australian privately owned vaccine manufacturer and distributor. The company was a market leader and innovator that introduced new products and a new way of dealing with customers.	
	MQF Pty Ltd (Formerly Qld Bacon Ltd)	Asst National Livestock Manager
	Primac Association Ltd	Auctioneer / Stock Salesman
	Bartholomew & Co.	Auctioneer / Stock Salesman
	Elders Pastoral	Clerk / Trainee Auctioneer