

VICKI LEAVY

General Manager, JMK Retail

Toowoomba, QLD, Australia

Mobile: 0419 799 359

General Manager – JMK Retail

Toowoomba, QLD | 1994 – Present

PROFILE

I am an experienced executive with over 40 years in business ownership, training, compliance, design and innovation, sales and leasing, business, and retail store management, shopping centre management and operations, development, and commercial asset delivery. I have a proven track record of delivering major projects on time and within budget, and I bring a strategic mindset that spans micro, macro, regional, and global scales. I'm passionate about fostering growth through innovation, empathy, and collaboration across government, corporate, and community sectors.

CORE COMPETENCIES

- Retail Sales
- Business Management
- Retail Leasing
- Retail & Commercial Property Development
- Strategic Planning & Asset Delivery
- Corporate Governance & Stakeholder Engagement
- Project Management & Budget Control
- ESG & Cultural Heritage Liaison
- Legal Instruction & P&E Court Commercial Witness
- Public Speaking & Media Presentation
- Team Leadership Across Multidisciplinary Fields

CAREER HIGHLIGHTS

Every project I've worked on has presented its own challenges, rewards and sense of accomplishment.

- **1995 – Refurbishment of High Street Plaza**
I entered the retail property field through a baptism of fire. In my first week at JMK Retail, I found myself redesigning and elevating the refurbishment of the then High Street Plaza. During this project, both my direct report and the building foreman went on annual leave, leaving me in charge. Despite having never managed a construction site before. I faced a male dominated building team that was initially resistant to a woman leading the project, prior to the convenience of mobile phones. Through calm decision-making, problem-solving, and persistence, I overcame numerous obstacles and earned the respect of the crew. I'm proud to say that I not only led the build but simultaneously leased and marketed a newly refurbished centre.
- **1995–1997 – Construction of Winston Glades Shopping Centre**
I successfully leased and marketed a new centre without a fully developed primary catchment area.
- **Refurbishment of Southtown West**
A centre constructed in 1956 given its age, it was akin to an archaeological dig, with new unique issues to solve each day.

- **2011 – Project Managed the \$22M Redevelopment of High Street Shopping Centre**
Undertaken during the 2011 floods, this complex project involved rebranding and a leasing program. Challenges included breaking it to fix it, significant construction delays, secondment of essential equipment by the State Government, and a stalled leasing program.
- **2020 – The Principal of \$159M Construction of Yamanto Central Shopping Centre**
Construction began two months before COVID-19 hit. Despite the pandemic's impact on the retail industry, the centre was completed six months early, within budget, and achieved 87% leasing within its first 12 months of trade.
- **Developed and executed JMK Retail's bespoke blueprint for asset delivery**
- **Engaged with local and state government on planning, approvals, and strategic partnerships**
- **Fostered a high-performing culture across internal teams and external consultants**

BOARD & COMMUNITY CONTRIBUTIONS

- President Friends of St Vincents – 2 yrs Fund Raising Arm of St Vincents Hospital
- President, TSS Hand-Up – 2 yrs financial support for Indigenous students
- Volunteer, Pre-Trial Team Far Southwest Coast – 1-month Native Title Claim
- Member, SCCA – Current
- Advisory Board Member, Malls and Stores of the Future Summit – Current
- 2025 Chair, Roundtable Discussion – Malls and Stores of the Future Annual Summit - Current

I bring high visibility, a level-headed and fair approach, and a reputation for innovation.

I advocate for business growth across all sectors—from national corporates to local enterprises.

I identify strategic opportunities and form mutually beneficial alliances.

I'm committed to progressive change and sustainable regional development.