



# CLAYTON MENYWEATHER

DIRECTOR | LITTLE PIG CONSULTING

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## ABOUT ME

Clayton launched Little Pig Consulting on 1 April 2017 and has helped countless small to medium businesses across Australia. He is passionate about helping others succeed in their business by any means possible. Clayton is proud to be a volunteer "Mentor 4 Growth" mentor as well as a "Small Business Mentor" for TAFE Qld.

## QUALIFICATIONS

- Diploma of Management,
- Diploma of Business
- Cert IV in Training and Assessment
- Cert IV in Small Business Management
- Cert IV in Frontline Management
- Remote Pilot License

## EXPERIENCE

Since 2010, Clayton has been associated with Registered Training Organisations in capacities such as an Educator at TAFE, Sales and Management roles. Prior to this Clayton was a part owner of the family business and has held various sales & management roles in varying industries across Australia. Clayton is also proud to board member for Hope for Our Children - (Chair Person).

## CONTACT INFO

28 Barrymount Crescent Mount  
Lofty Queensland, 4350  
0430 585 322  
clayton@littlepigconsulting.  
com.au

## MOST RECENT EXPERIENCE

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### DIRECTOR | LITTLE PIG CONSULTING

April 2017 - Current

#### Key Responsibilities

- Creating a business plan and strategy
- Tracking finances and accounting
- Managing hiring and onboarding
- Ensuring a business complies with relevant laws and standards
- Managing marketing and sales
- Addressing technology issues
- Customer service management
- Employee management
- Brand Management
- Business Development
- Coaching & Mentoring

#### Achievements

Becoming one of Toowoomba's most recognisable marketing brands.  
Board Director - Chair on the board for Hope For Our Children charity.

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### TEACHER | TAFE SOUTH WEST

August 2015 – June 2017 & Current

#### Key Responsibilities

- Current Third Party Educator since 2021
- Student management
- Class delivery & online delivery of programmes (BSB40320, BSB42518, BSB40415, BSB50215 & BSB51915)
- Planning course delivery 2015-2018
- Continuous improvement of delivery & materials
- Leader in online learning environment
- Professional review of new resources (TQ Master Product)
- Validation of units with peers
- Professional development & Industry currency

#### Achievements

Organising Committee Member – TAFE Queensland Business Conference  
Master of Ceremonies - TAFE Queensland Business Conference



## **CLAYTON MENYWEATHER**

**DIRECTOR |  
LITTLE PIG CONSULTING**

### **MOST RECENT EXPERIENCE CONTINUED**

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#### **OPERATIONS MANAGER & RTO MANAGER | DOWNS GROUP TRAINING**

September 2014 – August 2015

##### **Key Responsibilities**

- Day to day operations of GTO & RTO
- Uphold DGT's values of providing excellence in training in line with strategic plan.
- Full profit and loss responsibility
- Employ and manage trainers and administration staff
- Develop and encourage performance against KPI's
- Develop compliance activities for against new RTO Standards
- Business development & Tender writing
- Stakeholder engagement
- Provide leadership and sound management
- Plan, develop, customise and manage a range of industry based skills development programs to meet both vocational/training needs of students and industry requirements.
- Participate in strategic planning, business improvement and quality assurance activities and processes.
- Monitor programs to ensure compliance with the Vocational Education and Training Quality
- Framework, safety and High Risk Work obligations.
- Develop training and assessment strategies to reflect classroom, workplace, distance, on-line or blended mode delivery models.
- Support trainers to maintain vocational and qualification currency.
- Prepare for and take part in internal and external audits
- Coordinate and facilitate moderation and validation sessions
- Safeguard confidential information
- Adhere to the Privacy Act
- Comply and commit to Health and Safety, Quality Assurance and continuous improvement processes

##### **Achievements**

Implemented change management strategies across all employees.

Improve customer service through thoughtful planning and implementing customer services strategies.

Improved profitability through staff restructure.

Improved market position through strategic additions to scope

### **FURTHER ROLES**

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#### **QUEENSLAND STATE MANAGER – TOP END TRAINING**

April 2014 – September 2014

#### **BUSINESS DEVELOPMENT MANAGER | AURORA TRAINING INSITUTE**

July 2012 – April 2014

#### **BUSINESS DEVELOPMENT MANAGER | AXIAL TRAINING**

January 2009 – July 2012

#### **BUSINESS DEVELOPMENT MANAGER & SERVICES MANAGER | DOLPHIN TECHNOLOGY GROUP**

May 2006 – December 2008

#### **SALES REPRESENTATIVE | B&D DOORS**

March 2005 – April 2006

#### **BUSINESS DELVELOPMENT MANAGER | HUNTER EXPRESS**

October 2004 – March 2005

#### **SALES MANAGER | AUSTEEL BUILDING SYSTEMS**

July 2003 – October 2004