



Southern Queensland Institute of TAFE

100 Bridge Street Toowoomba Q 4350

Wednesday 14 March - Friday 16 March 2012

# Welcome

Welcome to the second Energy Summit and Toowoomba, Australia's largest inland city and home of the "Carnival of Flowers."

The Toowoomba region is rated as the region most likely to outperform all others in the years to come due to its traditional strong agricultural and manufacturing base and its growing reputation as the gateway to the west and the wealth that is energy, mining and the emerging coal seam gas industry.

Agriculture, energy and mining are the subject of considerable debate and political maneuvering and opinion leaders must take care to ensure that these important areas can co-exist harmoniously.

With the emergence of new energy and mining opportunities comes an expanded appetite for labour and my Chamber's fervent desire is that small business and industry maintains its labour force and that regional communities are able to grow and prosper, thus the theme for this Summit, "Regional business and energy – prospering together."

Delegates I thank you sincerely for choosing Energy Summit 2012 as your main professional development forum for 2012 and I wish you a happy and rewarding time in our treasured city.

Finally I thank my creative and hardworking Energy Summit Committee led by Phil Gregory & Phil Stonestreet for making this important event possible.

Regards.



Geoff McDonald  
President  
Toowoomba Chamber of Commerce and Industry

## Sponsors

Major Sponsor



Supporting Sponsors



# The 5 'P's to Energy Summit 2012

- 1. Position** Toowoomba – Australia's largest inland city, home to the "Carnival of Flowers" and gateway to the "Golden West"
- 2. Program** 15 presenters on a comprehensive ten-hour, two-day program
- 3. Products** Impressive range of products and services on display in an expanding Exhibition Hall
- 4. Prizes** Have your Exhibition Hall Passport stamped by every exhibitor and go into the draw to win great prizes
- 5. Parties** Enjoy the 'Prospector's Dinner at the Empire Theatre Church, Hutchinson Builders Summit luncheon at Picnic Point and a range of offsite events hosted by our generous partners

## The Program

### Wednesday, 14 March 2012

- 1500-1700 FKG Witmack Industrial Park tour aboard Stonestreeets Coaches. (Depart and return to Toowoomba Golf Club, Rowbotham Street)
- 1700-1800 Toowoomba Golf Club, **Energy Summit 2012** drinks and canapés.

### Thursday, 15 March 2012

- 0730-0830 Breakfast session at Cobb and Co Museum, Lindsay Street, Toowoomba proudly sponsored by the Western Downs Regional Council. *Collaboration, cooperation and innovation*, **Ms Jane Holdsworth**  
Session Chair, TCCI Board Member **Phil Stonestreet**
- 0845-0900 Welcome by Toowoomba Chamber of Commerce and Industry President, **Mr Geoff McDonald**
- 0900-0930 *Building sustainable communities through coexistence*, **Mr Jim Knudsen**
- 0930-1000 *Putting your best foot forward with ICN*, **Mr Wayne Bennett**
- 1000-1030 North America energy update, US presenter tba
- 1030-1100 Morning tea and inspection of Exhibition Hall proudly sponsored by Classic Recruitment
- 1100-1130 *Small business staff retention in the face of a burgeoning coal seam gas industry*, **Mr Jamie Anderson**
- 1130-1200 Topic tba, **Mr Matthew Martyn-Jones**
- 1200-1230 *The Surat Basin Boom - How it will impact local business*, **Mr Dallas Hunter**
- 1230-1400 Lunch and inspection of Exhibition Hall  
Session Chair, TCCI Board Member **Phil Gregory**
- 1400-1430 Engagement for building long-term relationships, **Mr John Cotter**
- 1430-1500 *Regional business opportunities for industrial scale solar power development*, **Mr Alfonso Vega de Seoane Pallares**
- 1500-1530 Afternoon tea and inspection of Exhibition Hall proudly sponsored by Hooper Accountants
- 1530-1600 Coal Facts – What, Where, How, When & Why. A first principles look at coal mining on and around the Darling Downs, **Mr Brendan Davies**
- 1600-1630 *Unprecedented times, unprecedented opportunities*, **Mr David Rynne**
- 1800-2100 Prospector's Dinner at Empire Church Theatre, Neil Street, Toowoomba with entertainment proudly sponsored by Boral Concrete

### Friday, 16 March 2012

- 0800-0830 Coffee and croissants  
Session Chair, TCCI Board Member **Phil Stonestreet**
- 0900-0930 *Partnering with regional business*, **Mr Warren Wilmington**
- 0930-1000 *SQIT - Developing workforce solutions for the Surat Basin resource sector*, **Mr Trevor Schwenke**
- 1000-1030 Morning tea and inspection of Exhibition Hall proudly sponsored by Stonestreet's Coaches  
Session Chair, TCCI Board Member **Phil Gregory**
- 1030-1100 *The current Gladstone experience in the context of resource industry development*, **Dr Ken King**
- 1100-1130 *Building opportunities for regional communities*, **Mr Kevin Berg**
- 1200-1400 Hutchinson Builders Summit Luncheon at Picnic Point - **Professor Clive Palmer**
- 1400 Close

All information correct at the time of printing and is subject to change without prior notice.

# Our Speakers



**Mr Jamie Anderson**  
Chief Executive Officer, Mastertek

Jamie Anderson is the CEO of Mastertek, a specialist consulting practice focused on helping organisations to 'make strategy work' through the development and implementation of innovative 'people programs' aligned to business strategy. Jamie's core capabilities are in the design of strategic reward solutions and employee engagement strategies.

Jamie has extensive experience in the HR, remuneration and benefits arena, spanning both public and private sectors in Australia and the United Kingdom. In the private sector, Jamie's focus has been on the design and implementation strategies that drive employee engagement and retention in challenging labour environments, working with companies such as BHP Billiton, Westpac Banking Corporation, Aristocrat Leisure Limited, Oil Search Limited, Network 10 and Johnson and Johnson.

Through his public sector engagements Jamie worked with the UK's Cabinet Office, Lord Chancellor's Department, Court Service and Maritime and Coastguard Agency as well as a host of Local Councils in Australia. Some of the major challenges facing those organisations included addressing equal pay legislation, aligning reward strategies to individual and organisational performance, managing costs in the best interest of taxpayers and driving organisational sustainability.

In addition to leading the consulting team at Mastertek, Jamie is currently a Director of Employee Ownership Australia and a member of the Performance Management Institute of Australia.



**Mr Wayne Bennett**  
Industry Consultant, Industry Capability Network

Wayne Bennett has a strong leadership and business background gained through his current role as Regional Manager for the Industry Capability Network (ICN). ICN is a nationwide network with 26 offices around Australia and New Zealand that assists businesses to maximize opportunities for local suppliers and enhance their visibility to major project procurement teams and his previous role was as the General Manager of the national franchiser James Homes Services. Wayne has a strong regional focus having grown up on the Darling Downs. His managerial roles have given him experience in strategic and business planning, human resources and training requirements, budget and stock management and sales strategies. Wayne has a Bachelor of Further Education and Training and has been previously employed as both an automotive and trades teacher. He is also a trade qualified petrol and diesel mechanic. This experience allows Wayne to fully understand businesses that have a desire to deliver into the mining value chains. Wayne rounds out his qualifications with a Certificate in High Performance Business Coaching and Personal Development which gives him a good theoretical basis for providing mentorship for interested businesses.



**Mr Kevin Berg**  
Gladstone Operations General Manager, Bechtel

Kevin manages the function of centralised services to deliver project synergies across four Bechtel projects currently under construction in Gladstone. Joining Bechtel 35 years ago, Kevin has held senior management positions across a number of Global Business Units, including 8 years as the global manager for Environment, Health and Safety. He has worked on major projects in the US, Australia, New Zealand, Europe and Africa. His most recent role was based in Fredrick, USA, as the global manager of international construction resources, quality and six sigma. Kevin and his family have now relocated to Gladstone.



**Mr John Cotter**  
Chairman, Surat Basin CSG Engagement Committee

John Cotter has had over 30 years of providing leadership and high level negotiation skills across all levels of government, public institutions and private industry, facilitating equitable solutions for many diverse issues.

John Cotter is focussed on ensuring Rural and Regional Queensland is positioned at the top of the agenda for local, state and national decision makers in recognition of the economic, environmental and social contributions it makes. He sees this being realised by being a strong advocate for growth, development and economic well-being, delivered through strong advocacy for good strategic, public policy.

John Cotter is a business owner and beef producer in the South Burnett Region of South East Queensland, supplying product for both export and domestic markets. The branded label "Kinbombi Beef" targets direct consumer supply through a retail outlet and on-line. Consistent, quality product is assured while maintaining economically sustainable tracts of native and improved grasslands. John's personal pledge is that this country shall remain a better place as a result of this management and this ethos will be passed onto generations to come.

John has been awarded recognition for his professional and community achievements with the Telstra Advance Australia Award, Australia Day Citizen of the Year Award, Centenary Medal and National Medal.



### **Mr Brendan Davies**

Managing Director, Align-Ment Qld Pty Ltd

Brendan has 30 years experience in coal mining and related industries providing a professional service in Project Management, Safety Systems Development, Technical Services advice and mentoring & coaching of management teams. Brendan has worked as a Surveyor, Mine Planning Engineer, Project Engineer, Contracts Manager, Project Manager, Area Manager and more recently the Managing Director of his own consulting company, Align-Ment Qld Pty Ltd. Brendan has a degree in Surveying, a mine surveyor's certificate, a Graduate Certificate in Project Management and the legislative competency of Site Senior Executive. He is also a member of the AuslMM, a service member of the Qld Resources Council and locally, a member of the recently formed Pittsworth Alliance. Over the last 10 years, Brendan has been Project Manager and SSE of 2 coal mines on the Downs and has substantial knowledge of the other coal mining operations in the region. He established and chaired the first SSE Committee for Southern Qld, which focussed on, among other things, Mining Practices, Safety & Health, Environmental matters and community consultation. More recently, much of Brendan's work has been in the Coal Exploration field which requires significant travel to many parts of the state.



### **Ms Jane Holdsworth**

Major Developments & Economic Strategy Manager - Western Downs Regional Council

With extensive experience in areas such as facilitating and managing industry networks and the successful development and implementation of new concepts and approaches to business development, international trade and learning, Jane has been acclaimed nationally and internationally for innovativeness in economic development.



### **Mr Dallas Hunter**

Development Manager, FKG

As Development Manager Dallas Hunter leads with the Development team to identify and build viable property investments for the FKG Group. The role involves market research, identification of development opportunities, due diligence including feasibilities, acquisition, design, approvals, construction supervision and property management. He brings a wide range of experience in property, valuation, finance, client management, farm management, training and ecologically sustainable development to the role. An integral part of this position is the negotiation of pre-commitment from clients (sale or lease) to ensure the development is secure and designed and built to meet the clients' requirements. With a keen eye for opportunities and drawing on over 30 years in the property industry, Dallas has been able to initiate a strong portfolio of development properties and his project management expertise has seen the successful completion secured of over \$220 million worth of projects during his time with FKG. Dallas is the current President of the UDIA and is an active member in the Toowoomba Community working closely with Toowoomba Regional Council and a variety of industry bodies to source developments that are mutually beneficial to the client and Toowoomba.

wwDallas is in current negotiations with a number of national and international companies looking to establish business in the Toowoomba market due to the growth of the gas and energy sector commencing operations in the Surat Basin Region.



### **Dr Ken King**

Chief Executive Officer, Gladstone Economic & Industry Development Board

Dr King has extensive public and private sector experience in business and industry; education and training; regional economic development; investment attraction; project facilitation; marketing and communications; trade; and international business development. In Australia Dr King has worked as a regional development practitioner in New South Wales, Queensland and South Australia as well as fulfilling roles in the UK, South America, South East Asia and New Zealand. Dr King's work for the Queensland Government over the last 20 years has included strategy and policy advice; leadership of regional service delivery centres in Cairns, Gladstone and the Sunshine Coast; structural adjustment reform for the Queensland timber industry; investment attraction and large scale industry development in the Gladstone Region; and more broadly the provision of support for Queensland exporters. Dr King holds qualifications in mechanical engineering and teaching in further and higher education and has been a Queensland Government appointee to the CQUniversity Council (2004-2007) and the Sunshine Coast Institute of TAFE (1992-1995). Dr King is a current Advisory Board member of the Bond University Centre for Applied Research in Learning, Engagement, Andragogy and Pedagogy; CQUniversity Gladstone Regional Engagement Committee; and CQUniversity Centre for Environmental Management Advisory Board. Dr King is a fellow of the Australian Institute of Management.



**Mr Jim Knudsen**  
Senior Vice President, QGC Operations

Jim Knudsen joined BG Group in 2008 as regional technical director for the Africa, Middle East and Asia Region and was formally appointed Senior Vice President, Middle East, India and Asia in January 2009. Jim was appointed Senior Vice President, QGC, in August last year. He chairs the regional health, safety, security and environment committee and brings to BG Group more than 30 years' experience in the oil and gas industry. Before joining BG, he was president of Lower 48 E&P for ConocoPhillips in Houston which includes ConocoPhillips significant unconventional gas portfolio supplying the US market. Previous assignments with ConocoPhillips included president of Dubai Petroleum Company, vice president, upstream technology, for Conoco in Houston and president of ConocoPhillips China in Beijing where he managed its E&P business. Jim is a US national with a science degree in mechanical engineering from Louisiana State University. He is a graduate of the executive development program of Darden College at the University of Virginia. He is married, a father of two daughters and a grandfather of two.



**Mr Matthew Martyn-Jones**  
Director – The Australian Industry Group Queensland

Matthew is one of Australia's most outstanding young business leaders with a track record of performance at the highest levels of government and the public sector. He joined Ai Group in 2010 after spending 2 ½ years as Press Secretary to Federal Treasurer Wayne Swan. He also served as Press Secretary to former NSW Deputy Premier John Watkins and has held a number of senior appointments in the public sector. In his role as Queensland Director, Matthew works closely with numerous statutory and government bodies in his support for Queensland industry. He chairs the Industry Capability Network Advisory Council (ICNAC) and is a member of the Queensland Industry Advisory Group (QIAG). He has also represented the Australian Government on delegations to the IMF, World Bank, G20 Finance Ministers' Meetings and Leaders' Summits. He holds a BA (Communication) from Charles Sturt University where he won the Sonia Reece Memorial award after graduating first in his year for Journalism. He also holds a Master of Public Policy from the University of Sydney where he was first in his year in Leadership, and Government and Business Ethics.



**Professor Clive Palmer**  
National Benefactor of the Award in Australia

Professor Palmer has been in the Australian resources industry since the 1980s. Through his privately owned company, Mineralogy Pty Ltd, he owns one of the world's largest magnetite iron ore deposits (estimated at 160 billion tonnes) located in the Pilbara region of Western Australia, and also holds in excess of an estimated 100 billion tonnes of coal in the Galilee basin in Queensland. In 2009 Mr Palmer acquired from BHP Billiton the Yabulu nickel refinery located near Townsville in North Queensland, which supplies about 10% of the world's nickel. Highly regarded as a member of the Australian and international community, Professor Palmer represented the Australian business community at the APEC conference held in Sydney in 2007. He is a Director and member of the President's Council of the John F. Kennedy Library Foundation in Boston, Massachusetts, and is the Chairman of the Griffith Health Institute Development Board at Griffith University on the Gold Coast. Throughout his life, Mr Palmer has maintained a keen interest in modern history and politics, and was the Director and Official Public Spokesman of the National Party of Australia (NPA), Qld Division (now Liberal National Party), in the 1980s. He has since been awarded a Life Membership of the NPA (now LNP) for his service and contribution to the Party.



**Mr David Rynne**  
Chief Economist, Queensland Resources Council

As a member of the QRC senior executive, David provides expert policy and political advice to advance the interests of the \$50 billion per year Queensland resources sector. Specific areas of responsibility include taxation and royalties, greenhouse and climate change, energy, industry infrastructure, exploration, uranium, regional economic development and industry commentary.

David is also editor of the QRC's quarterly State of the Sector report and architect of a website detailing the regional economic contributions of the resources sector in Queensland: ([www.queenslandeconomy.com.au](http://www.queenslandeconomy.com.au)) Before joining the QRC in 2008, David was Director of Economics and Taxation at the Minerals Council of Australia (MCA), where he was responsible for the development of policy and advocacy positions and materials on a range of issues affecting the minerals sector, including business taxation, trade and investment, climate change, workplace relations, exploration, indigenous affairs, and transport and infrastructure. Previously, David was a senior industry policy adviser at the Australian Chamber of Commerce and Industry (ACCI), and Economist at the Department of Employment, Workplace Relations and Small Business. David has extensive commercial experience working for four years as a commodity trader at Riverina Stockfeeds in Queensland's Darling Downs – responsible for buying and selling grain into Asian markets. David has under and post-graduate degrees in business and economics from the University of Southern Queensland and Australian National University.



### Mr Trevor Schwenke

Institute Director, SQIT

Trevor started his working life as a tradie, then after gaining an Associate Diploma in Engineering and a Bachelor of Education became a Welding and Manufacturing Teacher. After working his way up through the TAFE system in number of senior roles he became the Institute Director for the Barrier Reef Institute of TAFE, then the Wide Bay Institute of TAFE and then in 2010 was appointed as Institute Director of the Southern Queensland Institute of TAFE. Trevor is committed to working in partnership with industry, government and local communities to address key skill shortages and support the economic development and sustainability of regional communities. In 2010, he launched the Faculty for Mining, Resource and Infrastructure to support traditional and emerging industries within the Surat Basin.



### Mr Alfonso Vega de Seoane Pallares

Abengoa Solar

Industrial engineer with specialty in power technologies, Mr. Vega de Seoane joined Abengoa Solar in January 2008. During his period in the company, Mr. Vega de Seoane has been involved in several roles in the Strategic and Business Development Department. In 2008, Alfonso has participated in several international solar conferences and forums. Now Abengoa Solar Australia Manager, Alfonso is committed to developing solar power plants in Australia for commercial purposes.

Prior to joining Abengoa Solar, Mr. Vega de Seoane worked as a consultant in the retail sector for Oliver Wyman Group, a leading international management consulting firm.

Abengoa Solar develops and applies solar technologies to combat climate change and assure a sustainable development through the applications of concentrating solar power and photovoltaic technologies developed by the company.



### Mr Warren Wilmington

Chief Executive Officer, Easternwell

Warren Wilmington is the CEO of Easternwell Energy. Easternwell Energy is an Australian energy service company specialising in design, construction and operation of drilling and well servicing rigs for the onshore oil and gas industry. Easternwell currently employs over 700 personnel across engineering, camp management, aviation and rig operations. Warren has 25 years experience in the Oil and Gas Industry. Prior to his current role, Warren held Operations Manager and Company Representative positions with Santos in the Cooper Basin. His earlier experience includes rig management at Barrow Island in Western Australia. Warren’s expertise has been integral to the successful growth and development of Easternwell Energy.

## Useful Info

#### Who to ask?

The Registration Desk is staffed by TCCI staff Admin Assistant Tracey Kessels, CEO Greg Johnson and Receptionist Copie Ryan – look for them in their bright orange vests!

#### The venue

Southern Queensland Institute of TAFE, 100 Bridge Street, Toowoomba Qld 4350 – plenary session in “The Lecture Theatre” and Exhibition Hall in “The Triple Room”, “Prospector’s Dinner” at the Empire Theatre Church, Neil Street, Toowoomba QLD 4350.

#### Breakfast sessions

Thanks to Western Downs Regional Council the Thursday 15 March breakfast session will be held at Cobb & Co Museum. You will need to register separately for this session on the attached Registration Form, there is no additional charge.

#### What to wear

Smart casual for the entire Summit and the “Prospector’s Dinner!”

#### Mobile telephones

Please keep them switched off during sessions!

#### Accommodation

Long term TCCI supporter Burke & Wills Hotel offers the following great accommodation room rate (Executive Room \$139) in their recently refurbished rooms, right in the middle of the CBD.



To book simply call 1800 633 679 and mention you’ll be attending the TCCI Energy Summit.

# Registration

## Personal details

Mr /  Mrs /  Ms /  Dr /  Prof

## Primary delegate

Name \_\_\_\_\_ Surname \_\_\_\_\_

## Accompanying guest (if applicable)

Name \_\_\_\_\_ Surname \_\_\_\_\_

Company \_\_\_\_\_

Mailing Address \_\_\_\_\_

Suburb \_\_\_\_\_ State \_\_\_\_\_ P/Code \_\_\_\_\_

Ph: \_\_\_\_\_ Email: \_\_\_\_\_

## Registration Category

TCCI Member \_\_\_\_\_ x \$495 AUD Total: \$ \_\_\_\_\_

TCCI Non-Member \_\_\_\_\_ x \$550 AUD Total: \$ \_\_\_\_\_

Accompanying guest (meals only) \_\_\_\_\_ x \$275 AUD Total: \$ \_\_\_\_\_

Grand total \$ \_\_\_\_\_

## Events (included in registration, please indicate attendance)

- FKG Witmack Industrial Park tour with drinks at Toowoomba Golf Club
- 15 March Western Downs Regional Council breakfast session
- 15 March Prospector's Dinner
- 16 March Hutchinson Builders Summit Lunch at Picnic Point Function Centre (free coach transport available)

## Payment details

My cheque is attached (Please make cheques payable to Toowoomba Chamber of Commerce & Industry)

Please charge \$ \_\_\_\_\_ To my VISA / MASTERCARD

Invoice me: Company: \_\_\_\_\_

Address: \_\_\_\_\_

Attn to: \_\_\_\_\_

Card No:

Expiry:   /   Cardholder Name: \_\_\_\_\_

Signature: \_\_\_\_\_

## How to register

Online: [www.toowoombachamber.com.au](http://www.toowoombachamber.com.au)

Email: [info@toowoombachamber.com.au](mailto:info@toowoombachamber.com.au)

Mail: Toowoomba Chamber of Commerce & Industry  
PO Box 3629 Village Fair, Toowoomba Qld 4350

Fax: 07 4637 8198

Enquiries: Phone 07 4637 9276 or email [info@toowoombachamber.com.au](mailto:info@toowoombachamber.com.au)

## Videolink

Can't make the Energy Summit 2012? You can enjoy the whole Summit by videolink at Southern Queensland Institute of TAFE campuses in Charleville, Chinchilla, Dalby, Kingaroy, Nurunderi (Cherbourg), Roma, Stanthorpe and Warwick. Tick here and we'll contact you about arrangements.